

Message Text

UNCLASSIFIED

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12

ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-07 RSC-01 /019 W

----- 121540

R 190620Z DEC 74

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC 1068

INFO AMEMBASSY LAGOS

AMEMBASSY NAIROBI

AMCONSUL KADUNA

UCCLAS LUSAKA 2577

NAIROBI PLEASE PASS AGATT

E.O. 11652: N/A

TAGS: BEXP, ZA

SUBJECT: ILLINOIS STATE IOGA TRADE MISSION

1. MISSION MEMBERS EXPRESSED SATISFACTION WITH RESULTS OF THEIR TWO DAY VISIT TO LUSAKA. MAJOR OBJECTIVE OF FIRST-HAND EXAMINATION OF ZAMBIAN MARKET AND INTRODUCTION TO KEY GRZ AND PARASTATAL OFFICIALS AND LEADERS IN PRIVATE SECTOR WELL ACCOMPLISHED.

2. IN SOME CASES MEMBERS FELT PRODUCTS OFFERED WERE TOO CAPITAL INTENSIVE FOR PRESENT ZAMBIAN LGRICULTURAL REQUIREMENTS BUT THAT GOOD LONGRANGE POTENTIAL EXISTS. FOR EXAMPLE, MEMBERS DEALING IN GRAIN STORAGE/HANDLING EQUIPMENT FOUND THEIR EQUIPMENT APPLICABLE TO ONLY TEN PERCENT OF ZAMBIAN GRAIN HANDLING OPERATIONS.

3. TWO AGENCY/DISTRIBUTOR AGREEMENTS REACHED IN PRINCIPLE WITH LOCAL FIRMS, AND TWO MEMBERS REPORTED SALES MADE DURING VISIT (IRRIGATION EQUIPMENT AND SAFETY HELMETS). PROSPECTS FOR HYBRID CORN SEED AND LIVESTOCK SALES ARE UNCLASSIFIED

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GOOD.

WILKOWSKI

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NNN

Message Attributes

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Channel Indicators: n/a
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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